Price Waterhouse Chartered Accountants LLP

Review Report

To
The Board of Directors
PI Industries Limited
5th Floor, Vipul Square,
B-Block, Sushant Lok
Phase-1, Gurugram – 122009
Haryana

- 1. We have reviewed the unaudited financial results of PI Industries Limited (the "Company") for the quarter ended June 30, 2023, which are included in the accompanying 'Statement of standalone unaudited financial results for the quarter ended 30th June 2023' (the "Statement"). The Statement has been prepared by the Company pursuant to Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations, 2015"), which has been initialled by us for identification purposes. The Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- 2. We conducted our review in accordance with the Standard on Review Engagement (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement.
- 3. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the Statement has not been prepared in all material respects in accordance with the applicable Accounting Standards prescribed under Section 133 of the Companies Act, 2013 and other recognised accounting practices and policies and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: 012754N/N500016

Sougata Mukherjee

Partner

Membership Number 057084

UDIN: 23057084BGYFTC3550

Place : Mumbai Date: August 09, 2023

Price Waterhouse Chartered Accountants LLP, Building No. 8, 8th Floor, Tower - B, DLF Cyber City, Gurugram - 122 002 T: +91 (124) 4620000, F: +91 (124) 4620620



STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE 2023

| | | (In ₹ Millions) | | | | | | |
|-------|---|-----------------|------------|------------|------------|--|--|--|
| | | | Year Ended | | | | | |
| S.No. | Particulars | 30.06.2023 | 31.03.2023 | 30.06.2022 | 31.03.2023 | | | |
| | | Un-Audited | Audited* | Un-Audited | Audited | | | |
| | | | Standalone | | | | | |
| 1 | Revenue from operations | 18,292 | 15,064 | 14,971 | 62,704 | | | |
| 11 | Other Income | 471 | 526 | 233 | 1,589 | | | |
| M | Total income (I+II) | 18,763 | 15,590 | 15,204 | 64,293 | | | |
| IV | Expenses | | | | | | | |
| | Cost of materials consumed | 9,166 | 8,283 | 8,531 | 33,550 | | | |
| | Purchases of stock -in- trade | 601 | 299 | 519 | 1,566 | | | |
| | Changes in inventories of finished goods, work in progress and stock in trade | 116 | (311) | (634) | (941) | | | |
| | Employee Benefit expense | 1,502 | 1,253 | 1,172 | 4,897 | | | |
| | Finance Cost | 18 | 25 | 33 | 355 | | | |
| | Depreciation and amortisation expense | 590 | 561 | 550 | 2,217 | | | |
| | Other Expense | 2,155 | 2,197 | 2,009 | 8,432 | | | |
| r | Total Expenses | 14,148 | 12,307 | 12,180 | 50,076 | | | |
| ٧ | Profit before exceptional items and tax (III-IV) | 4,615 | 3,283 | 3,024 | 14,217 | | | |
| | Exceptional items | - | :40 | - | _ | | | |
| VII | Profit before tax (V-VI) | 4,615 | 3,283 | 3,024 | 14,217 | | | |
| VIII | Income Tax expense | ,, | 1,211 | | | | | |
| | Current tax | 811 | 586 | 532 | 2,509 | | | |
| | Deferred tax | (149) | (97) | (3) | (464) | | | |
| | Income tax of earlier years | , | = / | (26) | 58 | | | |
| | Total Tax Expense | 662 | 489 | 503 | 2,103 | | | |
| | | | | | | | | |
| IX | Profit for the period (VII-VIII) | 3,953 | 2,794 | 2,521 | 12,114 | | | |
| x | Other Comprehensive Income / (Loss) after tax (OCI) | | | | | | | |
| | | | | | | | | |
| A | Items that will not be reclassified to profit or loss | | | | | | | |
| | Remeasurements gains/(losses) on defined benefits plans | 7 | 37 | (3) | 28 | | | |
| - 1 | Income tax relating to the above item | (2) | (13) | 1 | (10) | | | |
| В | Items that will be reclassified to profit or loss | | | | | | | |
| | Effective portion of gains/(losses) on cash flow hedges | 457 | 165 | (499) | (636) | | | |
| | Income tax relating to above items | (160) | (58) | 174 | 222 | | | |
| | Total Other Comprehensive Income / (Loss) for the | 302 | 131 | (327) | (396) | | | |
| | period | | | | | | | |
| XI | Total Comprehensive Income for the period (IX+X) | 4,255 | 2,925 | 2,194 | 11,718 | | | |
| | | | | | | | | |
| XII | Paid-up equity share capital | | | | | | | |
| | (Face value of ₹ 1/- each (Previous Year ₹ 1/- each)) | 152 | 152 | 152 | 152 | | | |
| - 1 | Other Equity excluding Revaluation Reserves as per | .02 | .02 | | | | | |
| Į. | Balance sheet | | | | 70,816 | | | |
| | Earning per Share ** (in ₹) | | | 40.00 | | | | |
| | (a) Basic | 26.06 | 18.41 | 16.62 | 79.84 | | | |
| - 1 | (b) Diluted | 26.06 | 18.41 | 16.62 | 79.84 | | | |
| 18 | See accompanying notes to the financial results | | | | | | | |

^{*} Refer note 3







^{**} Actuals for the Quarter not annualised



Notes

- 1 The above financial results were reviewed and recommended by the Audit Committee of the Board and approved by the Board of Directors at their meeting held on August 09, 2023.
- 2 Financial results for all the periods presented have been prepared in accordance with the recognition and measurement principles of Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015.
- 3 The Figures for the quarter ended March 31, 2023 are the balancing figures between audited figures in respect of full financial year ended March 31, 2023 and the published unaudited year to date figures for the nine months period ended December 31, 2022.
- 4 The Company raised ₹ 20,000 million during the quarter ended 30th September 2020 through Qualified Institutional Placement (QIP) of equity shares. Out of the funds received of ₹ 19,750 million (net of expense of ₹ 250 million), the Company invested ₹ 8,430 million (including ₹ 865 million invested till March 31, 2023) in one of its subsidiary, PI Health Sciences Limited. Balance funds of ₹ 11,320 million received pursuant to QIP remain invested in fixed deposits, liquid and other debt mutual funds.

Place: Mumbai

Date: August 09, 2023

Regd. Office: Udaisagar Road, Udaipur - 313001 (Raj)
Phone: 0294 2492451-55 Fax: 0294 2491946

CIN: L24211RJ1946PLC000469

For PI Industries Limited

Mayank Singhal

Vice Chairman & Managing Director

DIN: 00006651



Price Waterhouse Chartered Accountants LLP

Review Report

To
The Board of Directors
PI Industries Limited
5th Floor, Vipul Square,
B-Block, Sushant Lok
Phase-1, Gurugram – 122009
Haryana

- 1. We have reviewed the consolidated unaudited financial results of PI Industries Limited (the "Parent"), its subsidiaries (the parent and its subsidiaries hereinafter referred to as the "Group"), controlled trust, and its share of the net profit after tax and total comprehensive income of its joint venture and associate company (refer Note 3 on the Statement) for the quarter ended June 30, 2023 which are included in the accompanying 'Statement of consolidated un-audited financial results for the quarter ended 30th June, 2023' (the "Statement"). The Statement is being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations"), which has been initialled by us for identification purposes.
- 2. This Statement, which is the responsibility of the Parent's Management and has been approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This Standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33(8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.



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Registered office and Head office: Sucheta Bhawan, 11A Vishnu Digambar Marg, New Delhi 110 002

Price Waterhouse (a Partnership Firm) converted into Price Waterhouse Chartered Accountants LLP (a Limited Liability Partnership with LLP identity no: LLPIN AAC-5001) with effect from July 25, 2014. Post its conversion to Price Waterhouse Chartered Accountants LLP, its ICAI registration number is 012754N/N500016 (ICAI registration number before conversion was 012754N)

- 4. The statement includes the results of the following entities: namely, Parent Company a) PI Industries Limited; Subsidiaries (including step down subsidiaries): b) PILL Finance and Investments Limited c) PI Life Science and Research Limited d) PI Japan Co. Limited e) Jivagro Limited f) PI BIOFERMA Private Limited g) PI FERMACHEM Private Limited h) PI Health Sciences Limited i) Therachem Research Medilab (India) Private Limited j) Solis Pharmachem Private Limited k) PI Health Sciences USA, LLC l) PI Health Sciences Netherlands BV m) Archimica S.p.A Italy; Controlled trust: n) PI ESOP Trust; o) PI Kumiai Private Limited (Joint Venture) p) Solinnos Agro Sciences Private Limited (Associate).
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of the other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement has not been prepared in all material respects in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India and has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. We did not review the interim consolidated financial results of two subsidiaries (including five step-down subsidiaries, one associate and one joint-venture) included in the consolidated unaudited financial results, whose results reflect total revenues of Rs. 446 Mn, total net loss after tax of Rs. 110 Mn and total comprehensive loss of Rs. 131 Mn, for the quarter ended June 30, 2023, as considered in the consolidated unaudited financial results. These interim financial results have been reviewed by other auditors and their reports dated August 3, 2023, vide which they have issued an unmodified conclusion, have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of the above matter.

7. We did not review the interim financial results of two subsidiaries and one controlled trust included in the consolidated unaudited financial results, whose results reflect total revenues of Rs. 472 Mn, total net loss after tax of Rs. 18 Mn and total comprehensive loss of Rs. 18 Mn, for the quarter ended June 30, 2023, as considered in the consolidated unaudited financial results. These interim financial results have been reviewed by other auditors and their reports dated July 20, 2023, July 24, 2023, August 3, 2023, vide which they have issued an unmodified conclusion, have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and controlled trust, is based solely on the reports of the other auditors and the procedures performed by us as stated in paragraph 3 above.

Our conclusion on the Statement is not modified in respect of the above matter.

8. The consolidated unaudited financial results includes the interim financial results of three subsidiaries which have not been reviewed by their auditors, whose interim financial results reflect total revenue of Rs. 14 Mn, total net profit after tax of Rs. 0.4 Mn and total comprehensive income of Rs. 0.4 Mn for the quarter ended June 30, 2023, as considered in the consolidated unaudited financial results, which have been certified by management. According to the information and explanations given to us by the Management, these interim financial results are not material to the Group.

Our conclusion on the Statement is not modified in respect of the above matter. $\,$

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: 012754N/N500016

Sougata Mukherjee

Partner

Membership Number: 057084 UDIN: 23057084BGYFTD6951

Place : Mumbai Date: August 9, 2023



STATEMENT OF CONSOLIDATED UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30TH JUNE 2023

| | | | | | (In ₹ Million |
|-------|---|---------------|------------|------------|---------------|
| | b. Particulars | Quarter ended | | | Year ended |
| S.No | | 30.06.2023 | 31.03.2023 | 30,06,2022 | 31.03.2023 |
| | | Un-Audited | Audited* | Un-Audited | Audited |
| 1 | Revenue from operations | 19,104 | 15,656 | 15,432 | 64,920 |
| 11 | Other Income | 469 | 495 | 241 | 1,590 |
| Hi | Total income (I+II) | 19,573 | 16,151 | 15,673 | 66,510 |
| IV | Expenses | | | | |
| | Cost of materials Consumed | 9,719 | 8,493 | 8,688 | 34,343 |
| | Purchases of stock -in- trade | 677 | 350 | 629 | 1,881 |
| | Changes in inventories of finished goods, work in progress and stock in trade | (178) | (204) | (651) | (697 |
| | Employee Benefit expense | 1,735 | 1,345 | 1,246 | 5,266 |
| | Finance Cost | 43 | 33 | 36 | 371 |
| | Depreciation and amortisation expense | 697 | 577 | 560 | 2,265 |
| | Other Expense | 2,473 | 2,244 | 2,064 | 8,706 |
| | Total Expenses | 15,166 | 12,838 | 12,572 | 52,135 |
| V | Share of Profit / (Loss) of associate and Joint venture | 47 | 12 | 39 | 68 |
| VI | Profit before exceptional items and tax (III-IV+V) | 4,454 | 3,325 | 3,140 | 14,443 |
| VII | Exceptional items | - | - | | 1100 |
| VIII | Profit before tax (VI-VII) | 4,454 | 3,325 | 3,140 | 14,443 |
| IX | Income tax expense | | | | |
| - 1 | Current tax | 807 | 613 | 550 | 2,592 |
| - 10 | Deferred tax | (182) | (94) | (8) | (502) |
| - I | Income tax of earlier years | • 1 | (0) | (26) | 58 |
| | Total Tax Expense | 625 | 519 | 516 | 2,148 |
| X | Profit for the period (VIII - IX) | 3,829 | 2,806 | 2,624 | 12,295 |
| XI C | Other Comprehensive Income / (Loss) after tax (OCI) | | | | |
| _ | tem that will not be reclassified to profit or loss | | | | |
| - | Remeasurements gain/(loss) on defined benefits plans | 7 | 53 | (3) | 44 |
| | ncome tax relating to the above item | (2) | (17) | 1 | (14) |
| | tem that will be reclassified to profit or loss | (2) | (,,, | | (14) |
| | Effective portion of gain/(loss) on cash flow hedges | 457 | 165 | (499) | (636) |
| | exchange difference on translation of foreign operations | (22) | (1) | (1) | 0 |
| | | | | | |
| | ncome tax relating to above item | (160) | (58) | 175 | 222 |
| | otal Other Comprehensive Income/(Loss) for the eriod | 280 | 142 | (327) | (384) |
| aı T | otal Comprehensive Income for the period (X+XII) | 4,109 | 2,948 | 2,297 | 11,911 |
| III P | aid-up equity share capital | | | | |
| (F | Face value of ₹ 1/- each (Previous Year ₹ 1/- each)) | 152 | 152 | 152 | 152 |
| ıv o | ther Equity excluding Revaluation Reserves as per alance sheet | .02 | .02 | .02 | 71,833 |
| | arning per Share ** (in ₹) | | | | |
| |) Basic | 25.24 | 18.49 | 17.30 | 81.06 |
| 100 |) Diluted | 25.24 | 18.50 | 17.29 | 81.04 |
| | ee accompanying notes to the financial results | 20.21 | . 5.50 | ., | 51.54 |

^{*} Refer Note 4







^{**} Actuals for the quarter and not annualised



Notes:

- 1 The above Consolidated financial results were reviewed and recommended by the Audit Committee of the Board and approved by the Board of Directors at their meeting held on August 09, 2023.
- 2 Consolidated Financial results for all the periods presented have been prepared in accordance with the recognition and measurement principles of Ind AS notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended from time to time.
- The Consolidated financial results include the results of the following entities namely, Parent Company a) PI Industries Limited; Subsidiaries (including step down subsidiaries): b) PILL Finance and Investments Limited c) PI Life Science and Research Limited d) PI Japan Co. Limited e) Jivagro Limited f) PI BIOFERMA Private Limited g) PI FERMACHEM Private Limited h) PI Health Sciences Limited i) Therachem Research Medilab (India) Private Limited j) Solis Pharmachem Private Limited k) PI Health Sciences USA, LLC l) PI Health Sciences Netherlands BV m) Archimica S.p.A Italy; Controlled trust: n) PI ESOP Trust; o) PI Kumiai Private Limited (Joint Venture) p) Solinnos Agro Sciences Private Limited (Associate).
- 4 The Figures for the quarter ended March 31, 2023 are the balancing figures between audited figures in respect of full financial year ended March 31, 2023 and the published unaudited year to date figures for the nine months period ended December 31, 2022.
- The Company raised ₹ 20,000 million during the quarter ended 30th September 2020 through Qualified Institutional Placement (QIP) of equity shares. Out of the funds received of ₹ 19,750 million (net of expense of ₹ 250 million), the Company invested ₹ 8,430 million (including ₹ 865 million invested till March 31, 2023) in one of its subsidiary, PI Health Sciences Limited. Balance funds of ₹ 11,320 million received pursuant to QIP remain invested in fixed deposits, liquid and other debt mutual funds.
- During the quarter, PI Health Sciences Limited has entered into a share purchase agreement dated 27th April 2023 for the acquisition of 100% shareholding of "Therachem Research Medilab (India) Private Limited" and "Solis Pharmachem Private Limited". Further, PI Health Sciences USA, LLC has entered into an asset purchase agreement dated 27th April 2023 for the acquisition of business of Therachem Research Medilab LLC, USA. These agreements were subject to satisfactory completion of conditions precedents as set out in the respective agreement, which were completed on June 02, 2023 end of business hours.

PI Health Sciences Netherlands BV has entered into a share purchase agreement dated 26th April 2023 for the acquisition of 100% shareholding of "Archimica S.p.A, Italy" and acquired 100% shares on 27th April 2023.

These transactions have been accounted for in accordance with the acquisition method specified in Ind AS 103 "Business Combination" and the purchase consideration in excess of the provisional fair value of the net assets acquired amounting to ₹ 2,485 million has been recognised as provisional goodwill.

- 7 The Board of Directors of PI Health Sciences Limited, Therachem Research Medilab (India) Private Limited and Solis Pharmachem Private Limited, have approved scheme of arrangements for merger of Therachem Research Medilab (India) Private Limited and Solis Pharmachem Private Limited Into PI Health Sciences Limited from the appointed date of June 02, 2023 (close of business hours). Accordingly, applications have been filed for approval with the Regional Director, Ministry of Corporate Affairs on July 11, 2023.
- 8 Segment information as per Ind AS 108 "Operating Segments" is as per annexure I.

Place: Mumbai

Date: August 09, 2023

For PI Industries Limited

Regd. Office: Udaisagar Road, Udaipur - 313001 (Raj)

Phone: 0294 2492451-55 Fax: 0294 2491946

CIN: L24211RJ1946PLC000469

Mayank Singhal

Vice Chairman & Managing Director

DIN: 00006651



Unaudited Consolidated Segment-Wise Revenue, results, Assets, Liabilites and Capital Employed for the Quarter ended June 30th, 2023

(In ₹ Million)

| | Particulars | Quarter Ended | | | Year Ended | |
|------|--|---------------|---------------|------------|---------------|--|
| S.No | | 30.06.2023 | 31.03.2023 | 30.06.2022 | 31.03.2023 | |
| | | Un-Audited | Audited | Un-Audited | Audited | |
| 1 | Segment Revenue | | | | | |
| | a. Agro chemicals | 18,661 | 15,656 | 15,432 | 64,920 | |
| | b. Pharma | 443 | - | | | |
| | Total | 19,104 | 15,656 | 15,432 | 64,920 | |
| | Less : Inter Segment Revenue | - | - | | * | |
| | Revenue from Operations | 19,104 | 15,656 | 15,432 | 64,920 | |
| 2 | Segment Results | | | | | |
| | Profit/(Loss) before tax and interest | | | | | |
| | a. Agro chemicals | 4,133 | 2,889 | 2.896 | 13,268 | |
| | b. Pharma | (152) | (38) | | (112) | |
| | Less: Finance Cost | 43 | 33 | 36 | 371 | |
| | Add: Share of profit/(loss) from Associate/Joint Venture | 47 | 12 | 39 | 68 | |
| | Add : Other Income | 469 | 495 | 241 | 1,590 | |
| | Total Profit before Tax | 4,454 | 3,325 | 3,140 | 14,443 | |
| 3 | Segment Assets | | | | | |
| 101 | a. Agro chemicals | 83,928 | 83,866 | 83,592 | 83,866 | |
| | b. Pharma | 13,761 | 931 | 9 | 931 | |
| | Total Segment Assets | 97,689 | 84,797 | 83,601 | 84,797 | |
| 4 | Segment Liabilites | | | | | |
| | a. Agro chemicals | 16,093 | 12,713 | 20,104 | 12,713 | |
| | b. Pharma | 5,502 | 99 | 0 | 99 | |
| | Total Segment Liabilites | 21,595 | 12,812 | 20,104 | 12,812 | |
| | | | | | | |
| | Capital Employed | | | 1 | | |
| | (Segment Assets-Segment Liabilites) | 07.005 | 74 450 | 62.400 | 74.450 | |
| | a. Agro chemicals o. Pharma | 67,835 | 71,153 832 | 63,488 | 71,153 832 | |
| - | J. Filalilia | 8,258 | 632 | 9 | 632 | |
| | Total | 76,093 | 71,985 | 63,497 | 71,985 | |

Notes :

The business of the Group is divided into two segments as below:

1) Agro chemicals

Agro chemicals including Agchem exports (CSM) and Domestic Agri Brands.

2) Pharma

Pharma comprises Contract Research & Development, Contract Development and Manufacturing of Active , key starting materials and intermediates used in pharmaceutical industry.





